

Message Text

UNCLASSIFIED

PAGE 01 RIO DE 02609 151836Z

45

ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 W
----- 083180

R 151800Z AUG 75
FM AMCONSUL RIO DE JANEIRO
TO SECSTATE WASHDC 2760
INFO AMEMBASSY BRASILIA
AMCONSUL SAO PAULO

UNCLAS RIO DE JANEIRO 2609

E. O. 11652: N/A
TAGS: BEXP, BR
SUBJ: MAJOR PROJECT: RAILROAD DEVELOPMENT

REF.: STATE 192710

1. CONGEN RIO IS PREPARING AIRGRAM ON CURRENT BRAZILIAN RAILROAD SITUATION, GIVEN EVALUATION OF POTENTIAL US BUSINESS OPPORTUNITIES.

2. RECENT ACCIDENTS EXPERIENCED BY RFFSA'S 8TH DIVISION, OPERATING COMMUTER SERVICES IN RIO, LED FEDERAL GOVERNMENT TO ALLOT 675 MILLION CRUZEIROS FOR EMERGENCY MEASURES TO RENOVATE COMMUTER SERVICE. CONGEN OFFICER INTERVIEW WITH COL. ALUISIO WEBER, NEW SUPERINTENDENT OF 8TH DIVISION AND RECENTLY APPOINTED DIRECTOR OF RFFSA, REVEALED THAT BULK OF ALLOTTED FUNDS WILL BE USED FOR TRACK MAINTENANCE, SIGNALLING COMMUNICATIONS, TRAFFIC CONTROL AND ELECTRIC LINES OVERHAUL.

3. ATTEMPT TO SELL FOREIGN MADE COMMUTER CARS TO RFFSA WILL MEET STRONG OPOSITION FROM DOMESTIC MANUFACTURERS. POST BELIEVES THAT THIS OPOSITION MAY ONLY BE OVERCOME BY OFFERING RFFSA EXTREMELY SHORT DELIVERY TERMS AND ATTRACTIVE FINANCING, OR BY OFFERING TO SUPPLY CARS ON BARTER DEAL WHEREBY NO REPEAT NO FOREIGN CURRENCY EXPENDITURES INVOLVED. POST WELCOMES PULLMAN'S RENEWED EFFORT AND IS, OF COURSE, READY TO EXTEND APPROPRIATE ASSISTANCE AS REQUIRED. IN RECENT TELEPHONE CONVERSATION WITH CONGEN OFFICER, MACIEL OF FERRAGENS SANTOS STATED EARLIERT DELIVERY SCHEDULE FOR COMMUTER CARS OFFERED BY
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PULLMAN FOR BRAZIL WAS MID-1977.

DEXTER

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NNN

Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
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Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
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Margaret P. Grafeld
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